



we've got a solution for that!



customer opportunity

A mid-sized dealer in the Chicago area approached us with an opportunity to secure a regional restaurant chain, 37 locations. By working with the dealer and researching the corporate overview of the chain, we were able to align their needs from a product and logistics standpoint. In addition, the consumer had a corporate initiative for sustainability.



successes

The PM products carried FSC® & SFI® certification, which was very important for them. In the end, we helped the dealer secure the business and ensure a competitive edge with the ecological solution. The annual incremental value for the dealer was \$75,000+.

Giving our office products dealer partners training and ideas, helps us both grow! Ask us how today.

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